

INCOME	Revised 2018 budget	Amount received	%	Surplus or Deficit
Membership contributions for 2018 *	2 426 540,00	1 512 279,93	62%	914 260,07
Publications	29 000,00	11 985,00	41%	17 015,00
Seminars & Workshops	0,00	3 522,86	0%	-3 522,86
Miscellaneous (interests on bank accounts etc..)	33 000,00	9 695,97	29%	23 304,03
World-Wide Academy	80 000,00	20 000,00	0%	60 000,00
<b>Total Income</b>	<b>2 568 540,00</b>	<b>1 557 483,76</b>	<b>61%</b>	<b>1 011 056,24</b>

<b>Outstanding contributions (2012 to 2017)</b>	<b>562 531,00</b>	<b>98 080,00</b>	<b>17%</b>	<b>464 451,00</b>
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\* The amount received includes the money received in 2017 for 2018 membership contributions (€439,810 in total)

EXPENSES	Revised 2018 budget	Expenditure achieved	%	Surplus or Deficit
<b>PERSONNEL COSTS</b>				
Salaries & consultant fees	890 000,00	240 885,42	27%	649 114,58
Taxes & social security charges	434 700,00	124 415,44	29%	310 284,56
Staff saving schemes	33 000,00	286,02	1%	32 713,98
Other costs (training...)	16 800,00	4 334,16	26%	12 465,84
<b>Total</b>	<b>1 374 500,00</b>	<b>369 921,04</b>	<b>27%</b>	<b>1 004 578,96</b>
<b>OPERATING COSTS</b>				
Running expenses	283 500,00	72 585,88	26%	210 914,12
Contingencies (legal advice...)	15 000,00	630,00	4%	14 370,00
Corporate rental	123 300,00	37 865,91	31%	85 434,09
Car expenses	25 000,00	9 998,48	40%	15 001,52
Building costs	54 500,00	20 144,44	37%	34 355,56
Workshops & meetings	45 000,00	4 075,23	9%	40 924,77
Conferences	110 000,00	51 234,45	47%	58 765,55
Publications	61 000,00	22 382,85	37%	38 617,15
Travel costs - Missions	180 000,00	60 981,65	34%	119 018,35
<b>Total</b>	<b>897 300,00</b>	<b>279 898,89</b>	<b>31%</b>	<b>617 401,11</b>
<b>INVESTMENT COSTS</b>	<b>81 000,00</b>	<b>15 328,44</b>	<b>19%</b>	<b>65 671,56</b>
<b>Total Expenses</b>	<b>2 352 800,00</b>	<b>665 148,37</b>	<b>28%</b>	<b>1 687 651,63</b>

- Membership contributions paid in 2017 for 2018: **- 439 810,00**

<b>Income against expenditure</b>	<b>+ 550 605,39</b>
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